



# EMINENT GLOBAL RESEARCH SOLUTIONS

## Sample Report

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**Market Intelligence**  
Powder Coating

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XX June, 2022



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# Scope and Objective

# Scope and Objective

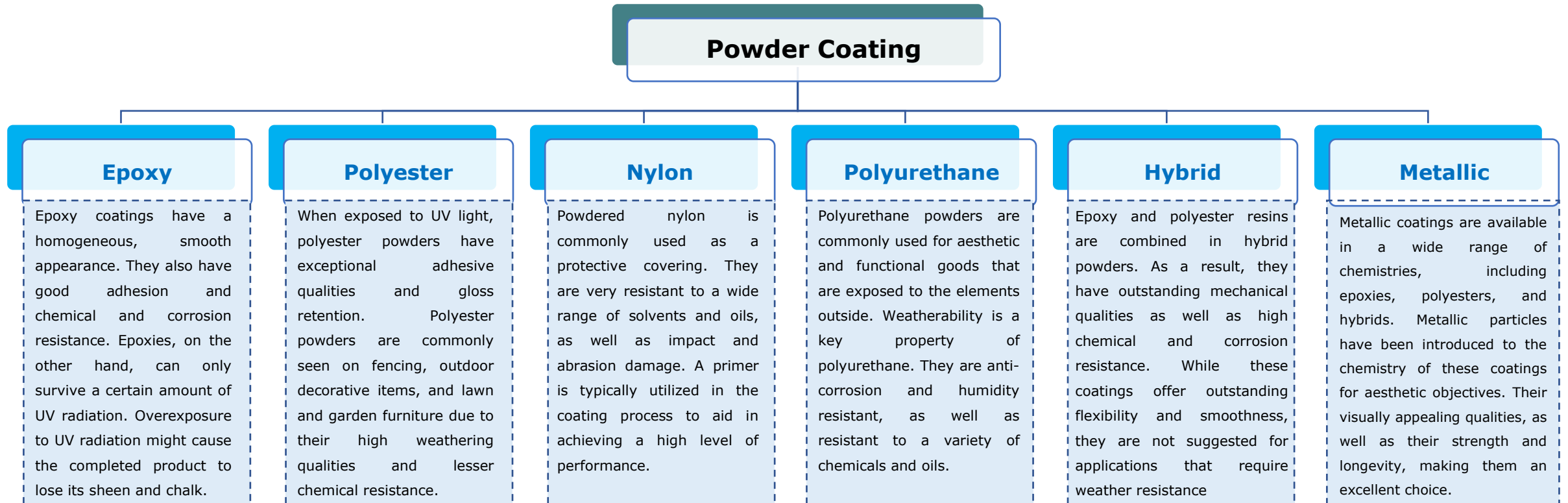
<b>Objective of the Study</b>	➤ To Understand the Global Market Scenario of Powder Coatings
<b>Research Domain</b>	➤ Powder coating
<b>Key Questions to be answered</b>	<ul style="list-style-type: none"><li>➤ Market dynamics in powder coatings segment; Drivers, Restraints, Opportunities and Challenges.</li><li>➤ Value Chain analysis in powder coating segment; raw material suppliers, Manufactures distributors and end-use industries</li><li>➤ Strategic activities of the key players in the powder coating segment.</li><li>➤ Global powder coating market by resin type in USD millions from 2019 to 2027.</li><li>➤ Global powder coating market by end-use industry in USD millions from 2019 to 2027.</li><li>➤ Global powder coating market by region in USD millions from 2019 to 2027.</li></ul>
<b>Geograpy</b>	➤ North America, Europe, APAC, Middle East, South America, RoW
<b>Time Frame</b>	<ul style="list-style-type: none"><li>➤ Historic Years: 2018-2020</li><li>➤ Base Year: 2021</li><li>➤ Forecast Years: 2022-2027</li></ul>
<b>Research Type</b>	➤ Secondary Research



# Domain Understanding

- **Powder coating** is a dry finishing method that combines **curatives, pigments, levelling agents, flow modifiers, and other additives with polymer resin systems**. These components are melted together, cooled, and milled into a fine powder. The powder coating is typically applied to a metal substrate using a process known as **electrostatic spray deposition (ESD)**.
- Powder coating is usually used to create a **hard finish** that is **tougher than conventional paint**. It is mainly used for coating metals, such as **household appliances, outdoor products, aluminum extrusions, Architecture & Constructions, automobiles etc.**

## Understanding the categorization of powder coating based on chemical composition and cross linking structure.



## Understanding the usage of Powder coating in Various End Use Industries

- Grain storage systems
- Tractors
- Trailers
- Cranes
- Ploughs
- Earth moving equipment
- Fork lift trucks etc.

### AGRICULTURAL & CONSTRUCTION



- Gas and electric ranges
- Refrigerator doors and shelves
- Washing machines and dryers
- Freezers
- Water heaters
- Vacuum cleaners etc.

### HOME APPLIANCE



- Aluminum doors/windows
- Curtain walls
- Facades
- Shutters and louvers
- Bathroom fixtures
- Mailboxes
- Ornamental Fencing etc.

### ARCHITECTURAL



- Primers
- Wheels
- Bumpers
- Window trims
- Door handles
- Windshield wipers
- Steering wheels
- Radiators etc.

### AUTOMOTIVE & TRANSPORTATION



- Motor windings and housings
- Transformers
- Switch gears
- Electric junction boxes
- Electric connectors
- Electrical cabinets etc.

### ELECTRICAL



- Oil, gas and water transmission pipelines
- Reinforcing steel bar (rebar)
- Valves
- Electric motor windings
- Bus bar
- Riser pipe
- Fire Hydrants etc.

### FUNCTIONAL



- Playground equipment
- Bicycle frames/wheels
- Golf carts & clubs
- Ski poles
- Exercise equipment
- Metal toys & wagons
- Fans etc.

### GENERAL METAL



- Air conditioning equipment
- Heaters
- Furnaces
- Radiators
- Boilers
- Ventilation etc.

### HVAC



- Lawn mowers
- Fertilizer spreaders
- Snow blowers
- Barbecue grills
- Chainsaws
- Garden tools
- Wheelbarrows etc.

### LAWN & GARDEN



- MDF (medium density fibreboard)
- Plastic
- Glass etc.

### OTHER





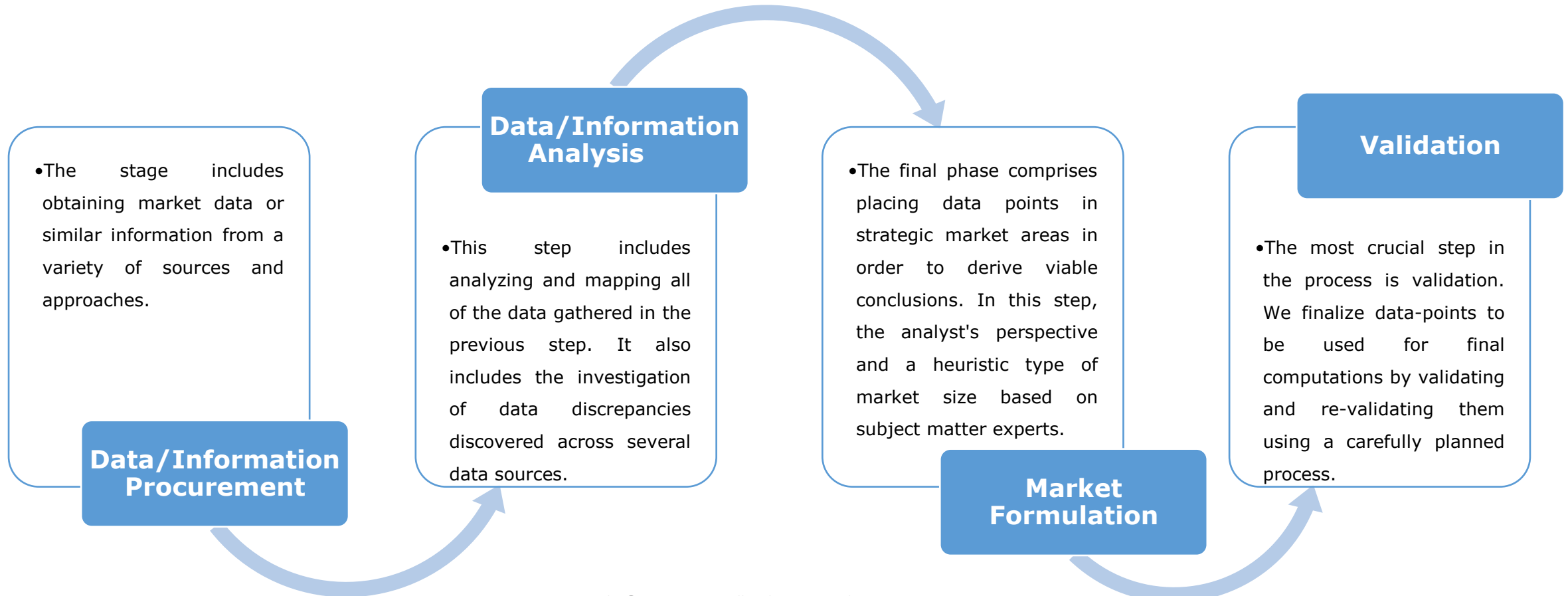
# Research Layout



# Project Layout

## Start to end Approach and methodology for the Research

- Our research methodology **combines primary and secondary initiatives** in the most effective way possible. One of the most time-consuming parts of our research is gathering data which requires **the extensive research**.
- **The major steps in the process of research are described below.**





# Approach and Methodology

# Approach and Methodology: Current Market Estimation

## Bottom-Up and Top-Down Methodology for the Current Market Estimation

### Bottom-Up Approach

Validating  
from  
second  
data sources

Making clusters  
market revenue  
user industry  
market estimates

Estimating the number of users  
Millions in each industry  
use industry

Identification of key  
industry for power

### Top-Down Approach

#### Finalizing Companies

Identifying the Companies  
in the market

#### Estimation

Estimating and Targeted Products  
based on product offerings  
served by companies

#### Analysis

Calculating market share of  
companies based on the  
revenues for each  
company

Market  
information

Exemplary Data

**Note:** Based on the targeted product and market

## Approach and Methodology for the Future Market Forecast

- A marketing forecast is an analysis that projects the future trends, characteristics in terms of numbers as per the target market. it helps to create marketing plans, future business strategies, understating the market opportunities, etc.
- There are various approach and methodologies available such as **Time series forecasting through historic trend analysis, Probabilistic Forecasting, visionary forecasting, factor based analysis etc.**
- Sometimes multiple techniques are used to estimate more precise future market. Therefore, Model based forecast techniques is best approach to estimate future market as it includes historic trend analysis, factor based analysis and qualitative analysis which make is **most suitable approach for emerging and established market.**

## Steps involved in Statical Model based Market Forecasting

### 1. Factors Identification

This stage includes the identification of key qualitative and quantitative factors from supply and demand side which can impact the future market

### 2. Factors Analysis

Further, historic and future marjet data is procured through direct secondary research from various authanetic data sourecs available.

### 3. Estimating Y-o-Y Growth

Based on the factor analysis through correlation, year on year growth trend is finalized for the upcoming years

### 4. Forecast & validation

Based on the eastimated year on year growth trend, future maket is estimated and estimated trend is validated through various Kols and organizations publications Etc.

## 1. Factors Identification

### Quantitative Factors (weightage XX%)

#### 1. Factors From End Use Side

- a) Increasing demand in Automotive sector
- b) Increasing demand in Construction Sector
- c) Increasing demand in HVAC Sector
- d) XXXX

#### 2. Factors From Suppliers Side

- a) Price trend of Raw material used/Product
- b) Historic R&D innovation trend
- c) Increasing strategic activities
- d) XXX

#### 3. Others

- a) Investment trend
- b) XXXX

### Qualitative Factors (weightage XX%)

#### 1. Sustainability

- a) Emergence of environmently friendly products.
- b) Emergence Eco friendly production technologies
- c) XXXXX

#### 2. Consumer Awareness

- a) Adoption of sustainable products based on product awareness
- b) XXX

#### 3. Regulatory Analysis

- a) Ragulations towards Powder coatings.
- b) Polices and targtes of the governments.
- c) XXXX



## 2. Factors Analysis and Y-o-Y growth Estimation

- In this stage, for each identified factor, historic and future market data is procured through direct secondary research from various authentic data sources available (government reports and publications, associations data, journals, company articles etc.). Based on the factor analysis through correlation, year on year growth trend is finalized for the upcoming years.

Quantitative Factors												
Factors	Weightage	2019	2020	2021	2022	2023	2024	2025	2026	2027	CAGR	Correlation Coefficient
1. Increasing demand in Automotive sector (USD Million)	XX%	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX%	XX
Y-o-Y Growth		XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	
2. Price trend of Powder Coating (USD per ton)	XX%	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX%	XX
Y-o-Y Growth		XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	
XXXXX	XX%	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX%	XX
Y-o-Y Growth		XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	
Qualitative Factors												
1. Emergence of environmentally friendly products. 2. Regulations towards Powder coatings 3. XXX	XX%	Based on data procurement from government reports and publications, associations data, journals, company articles, blogs, seminar etc. Powder coating market will grow at XX% of CAGR over the forecast timeframe										
<b>Y-o-Y growth rate for powder coating market</b>		XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	XX%	

**Future forecasting as per the xx% weightage** (Quantitative Factors + Qualitative Factors)

Multiplication factor for 2022 in % will be calculated by formula: = (xx%  $\Sigma$  (y-o-y(%) of factor-1 in 2021\* Weightage of factor-1)+ (y-o-y(%) of factor-2 in 2021\* Weightage of factor-2) +...]

+ xx%\*(power[Historic estimate 2019/Historic estimate 2021,1/2]-1)] + xx% \*growth rate based on qualitative factors



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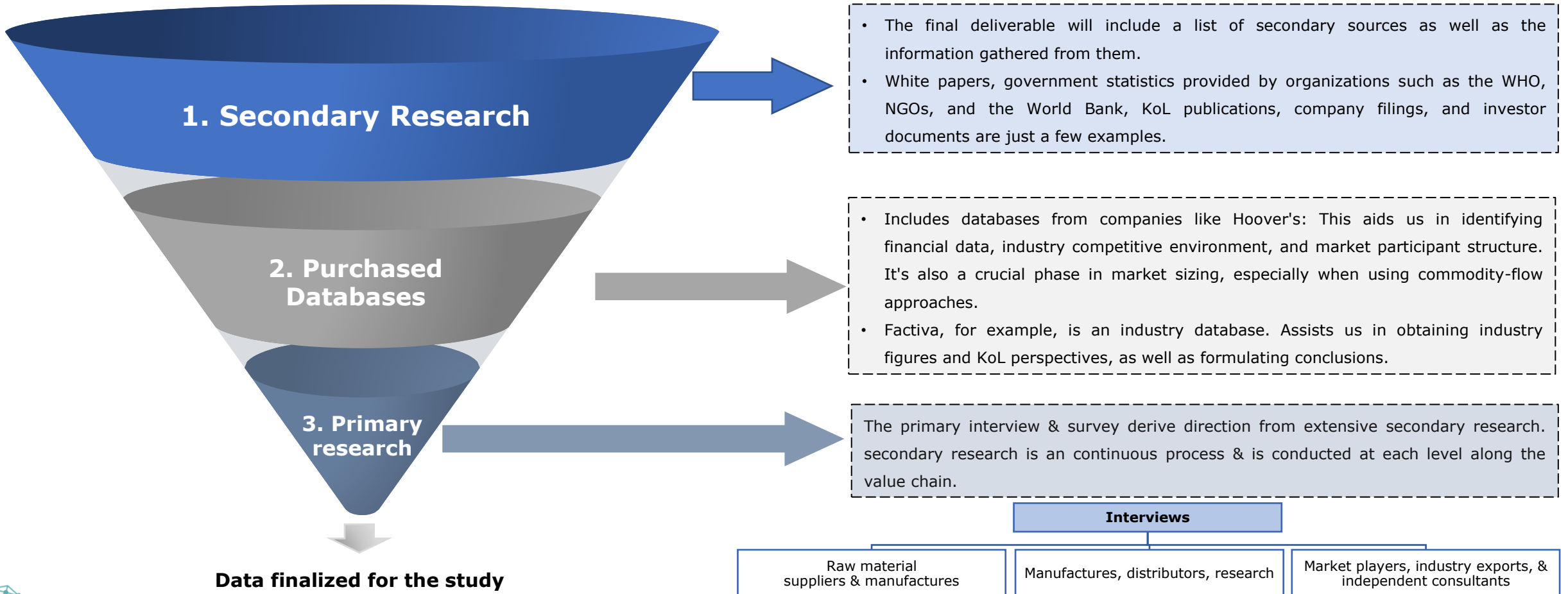
# Data Sources

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# Data Sources

- This step includes analyzing and mapping all of the data gathered in the previous step. It also includes the **investigation of data discrepancies discovered across several data sources.**
- We procure data from various sources which are categorized into three segments namely **Purchased Databases, secondary research, Primary research. After the information gathering from various sources, we filter out the relevance data required which can be utilized in the study**







# Indicative Outlook

# Table of Contents: **Indicative Outlook**

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**01**

## Market dynamics in powder coatings segment

Market Drivers, Restraints, Opportunities and Challenges

**02**

## Value chain analysis in powder coatings segment

Raw material suppliers, formulators, applicators, distributors and end use industries

**03**

## Strategic activities of the key players in powder coatings segment

Product launch & development, expansion, merger, acquisition, agreements, collaboration etc.

**04**

Global powder coating market by resin type in Kilo Tons and USD millions from 2019 to 2027

**05**

Global powder coating market by coating method in Kilo Tons and USD millions from 2019 to 2027.

**06**

Global powder coating market by end use industry in Kilo Tons and USD millions from 2019 to 2027.

**07**

Global powder coating market by region in Kilo Tons and USD millions from 2019 to 2027.

**08**

Conclusions and Key Takeaways

# **1. Market dynamics**

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# Market Dynamics: SWOT Analysis

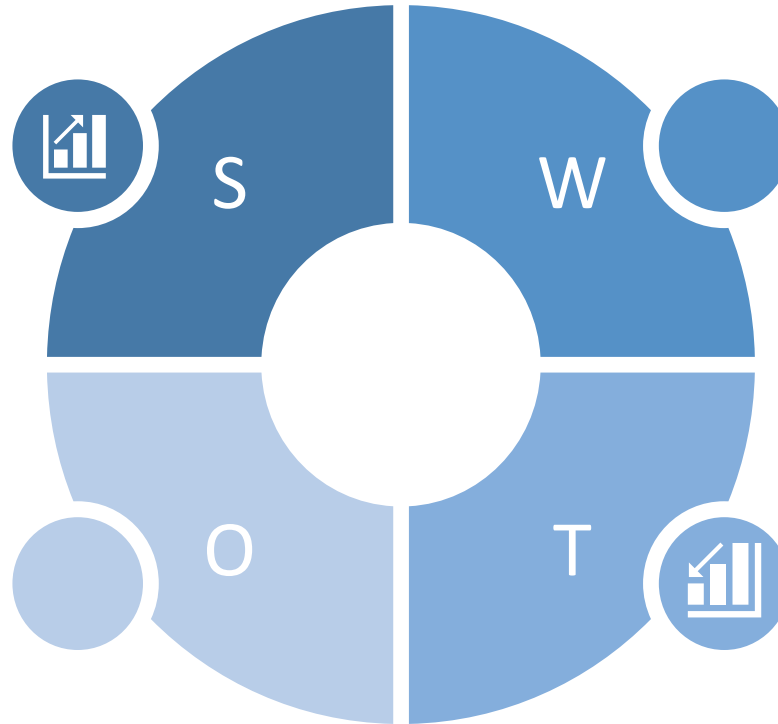
## SWOT Analysis for Powder Coating Market

### Strengths

- Increasing construction spending
- Growing demand in the automotive, aerospace, and marine industries
- lower application costs than liquid coatings
- XXXXXXXXXXXXXXXXXXXXXXXXXXXX
- XXXXXXXXXXXX

### Opportunities

- The expansion of polyester resin technology, namely stable, low-gloss formulae, gave architectural market potential that aided the growth of powder coatings during the forecast period.
- XXXXXX



### Weaknesses

- Higher energy consumption & investment on machinery & tools
- XXXXXXXXXXXXXXXXXXXXXXXXXXXX
- XXXXXXXXXXXX

### Threats

- The powder coating sector has numerous environmental issues, with a growing emphasis on complying with state and local wastewater discharge rules.
- XXXXX

## **2. Value chain Analysis**

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# Value Chain Analysis:

## Value Chain Analysis In Powder Coating Segment

### Players:

**AGC**  
**ARKEMA**

**GEMME**

**LongCester** LONGCAI

- XXXXX
- XXXXX

**Interpon**  
POWDER COATINGS

**PRISMATIC POWDERS**

**湖南云科化工有限公司**  
HUNAN YUNKE CHEMICAL CO.,LTD.

- XXXXX
- XXXXX



**BOSCH**

**Johnson Controls**

- XXXXX
- XXXXX

**Raw Material Suppliers**



XXXXXX



**Application Formulators**



XXXXXX



**End Users**



### Raw Materials:

- LUMIFLON LF-710F
- Clear acrylic resins
- Additives
- Pigments
- XXXXX

### Formulations:


- UV resin monomer
- YK550-GMA Matting Agent
- Low temperature and fast Agent
- Low temperature curing agent
- XXXXX

## **3. Strategic Activities**

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# Analyse: Strategic Activities

## Strategic activities of the key players in the powder coating segment

S.N	Manufacturer	Year	Strategy Type		Description	Impact Level (High/Medium/Low)	Objective	Source
			Organic	Inorganic				
1		Feb, 2021	-	Acquisition	<b>AkzoNobel completed the Acquisition of Titan Paints</b> <ul style="list-style-type: none"> <li>Akzo Nobel N.V. completed its acquisition of 100% of the shares of Industrias Titan S.A.U. (Titan Paints).</li> <li>The transaction includes three production facilities and seven logistics and service centers for decorative paints, including one of the most modern manufacturing plants for <b>water-based paints</b> in Europe in El Prat de Llobregat, near Barcelona</li> </ul>	XXX	XXX	>>
2	XX	XX	XX	XX	XX	XX	XX	XX

### Impact Level Analysis

	Investment	Relevancy to the Powder coating	Geo Reach of the Company	Weighted Average Rating
Rating for Activity out of 5	XX	XX	XX	XX

Weighted Average Rating

High (>4)

Medium (2-4)

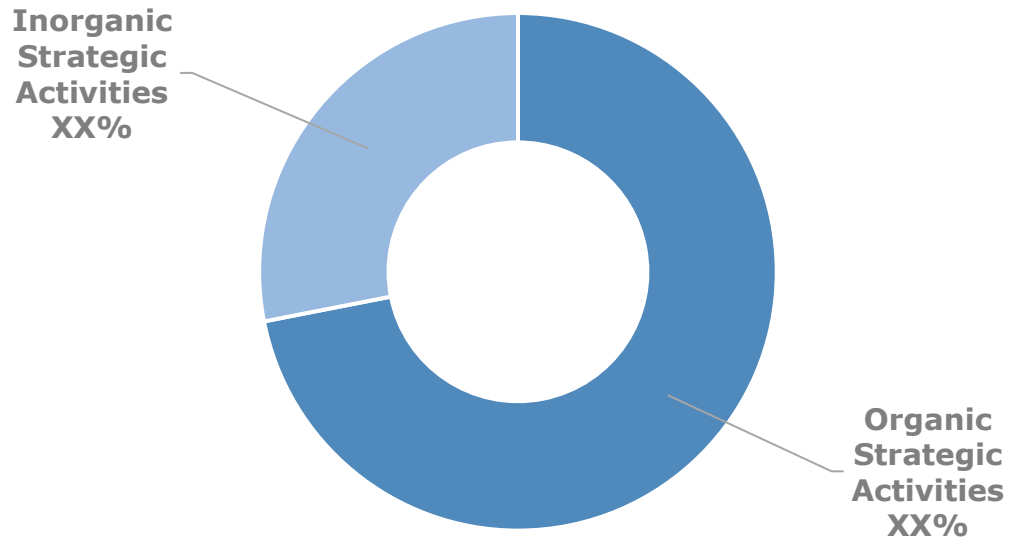
Medium (<2)



# Analysis: Strategic Activities

## Analysis: Strategic activities of the key players in the powder coating segment

Share Analysis by type of Strategic Activities in the segment of the powder coating based on the identified results



Share Analysis of Strategic Activities by geography in the segment of the powder coating based on the identified results



Market Forecasting as per the **XX%** weightage (Qualitative Factors + Quantitative Factors)

Multiplication factor for 2022 is % will be calculated by Formula:  $(XX\% \times (1 + XX\% \text{ of factor } 1 + XX\% \text{ of factor } 2 + XX\% \text{ of factor } 3 + XX\% \text{ of factor } 4))$

**XX%** weightage is given to Quantitative factors and **XX%** weightage is given to Qualitative factors.

## **4. Market Analysis**

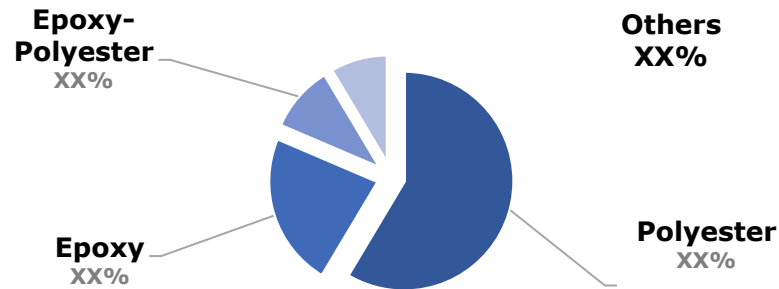
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# Global Powder Coating Market By Resin Type

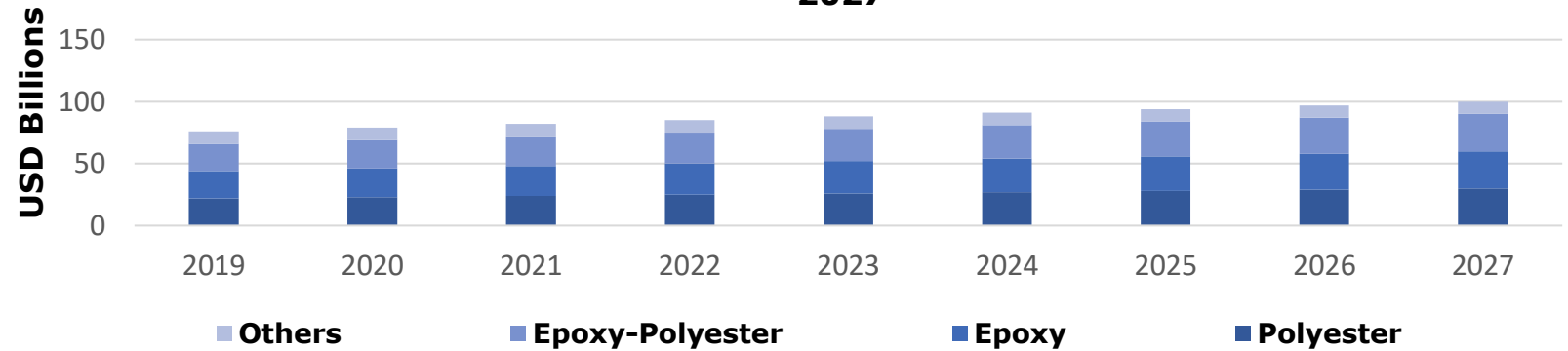
Global powder coating market by resin in USD millions from 2019 to 2027

Resin type	2019	2020	2021	2022	2023	2024	2025	2026	2027	CAGR
Polyester	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Epoxy	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Epoxy-Polyester	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Others	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Total	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>

Global Powder Coating Market share By Resin Type, 2021



Global Powder Coating Market By Resin In USD Millions From 2019 To 2027



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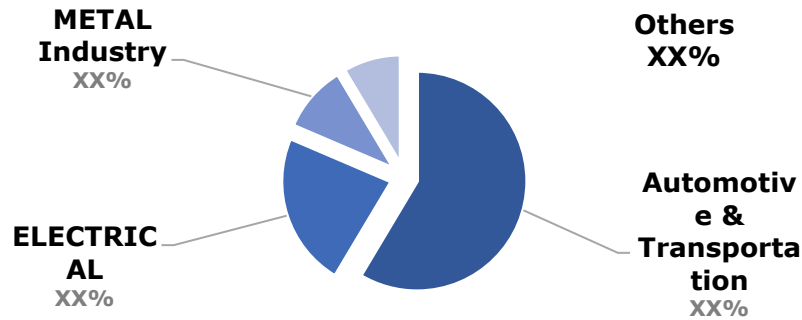
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# Global Powder Coating Market by Resin Type

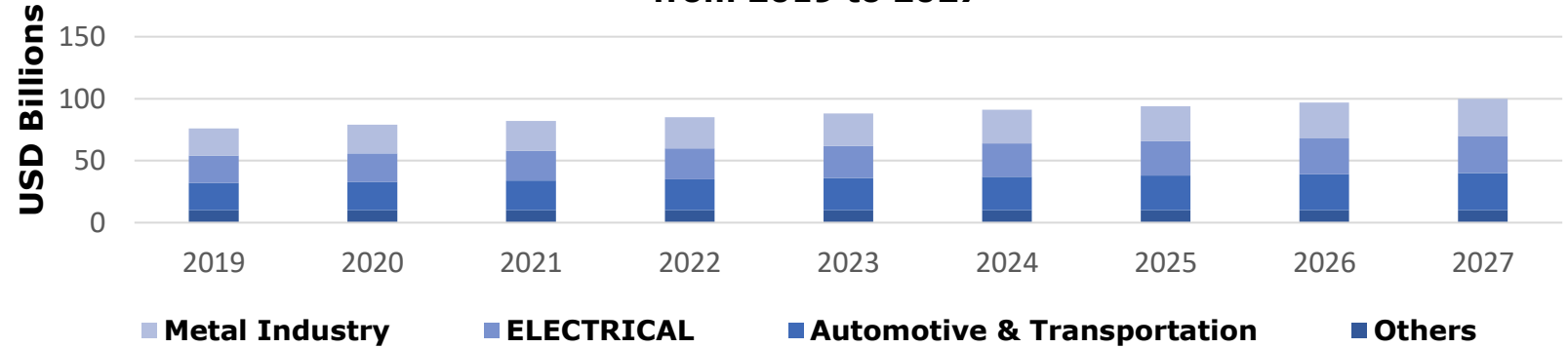
Global powder coating market by end-use Industry in USD millions from 2019 to 2027

By End-Use	2019	2020	2021	2022	2023	2024	2025	2026	2027	CAGR
Automotive & Transportation	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
ELECTRICAL	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
METAL Industry	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Others	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Total	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>	<b>XX</b>

Global Powder Coating Market share By Industry, 2021



Global Powder Coating market by end-use Industry in USD millions from 2019 to 2027



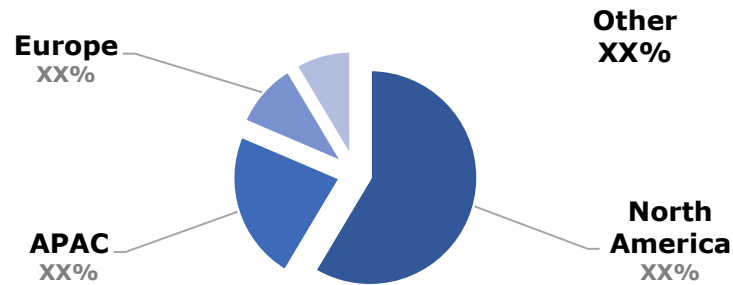
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# Global powder coating market by region

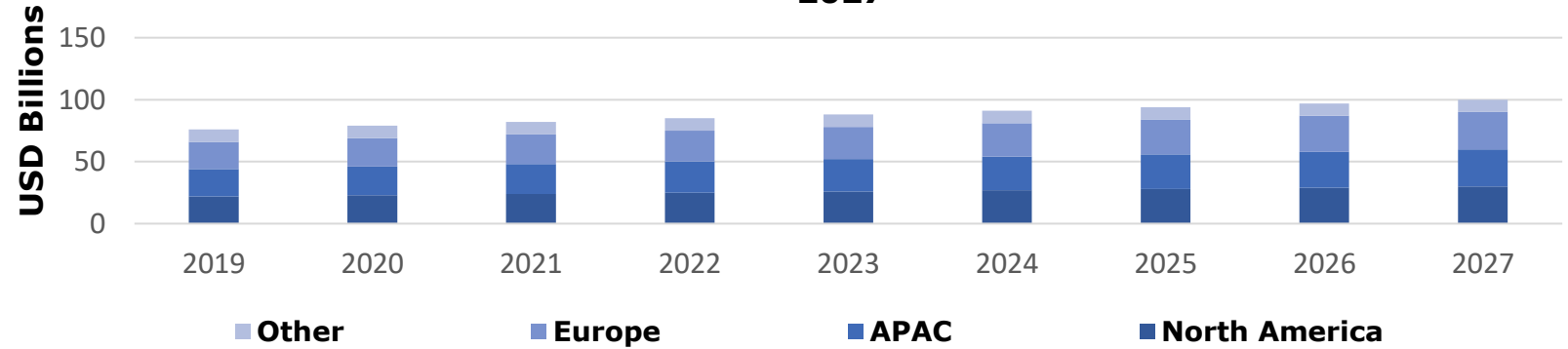
Global powder coating market by region in USD millions from 2019 to 2027

Region	2019	2020	2021	2022	2023	2024	2025	2026	2027	CAGR
North America	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
APAC	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Europe	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Other	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX
Total	XX	XX	XX	XX	XX	XX	XX	XX	XX	XX

Global powder coating market Share by region, 2021



Global Powder Coating market by region in USD millions from 2019 to 2027



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